

2020 KSC (Korea Startup Center) Israel

Evaluation Criteria

Management Team (30%)

Founder/s background
 Education – High School – Military – University
 Work Experience
 Founders and management executing capability on their business strategy
 Language skill
 Founders leadership

Score (1-5)	Remarks

The Solution (30%)

Core technology
 Value proposition – What are the benefits?
 Competitiveness
 Maturity: At least MVP, some traction in Korea preferred

Market Opportunity (20%)

Market Size
 Market needs
 Global markets - Potential

Operating Plan & Challenges (10%)

Startup's time since inception?
 How many employees
 Go to market strategy
 Current & potential strategic partners
 (Technological, Financial, Operational, other)

Financials (10%)

3-5 years revenues projection
 How much capital is required to build a business?
 Capital requirement estimate for next capital round?

Total Score

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